

Discover a Better Pharmacy Benefit Management Solution



Making Your Job Easier

At Navitus, the results are a given, but the experience is unique. We make managing your pharmacy benefits seem like less work and more play. When you work with us, our expert advisors lead you into a new adventure in pharmacy benefit management where you'll get:

- ▶ **Clarity** into your pharmacy benefit costs and savings opportunities
- ▶ **Guidance** to get your benefit management going in the right direction
- ▶ **Peace of mind** knowing that our expertise and experience are on your side every day

On top of all that, we'll help you achieve a 10-15% savings. We call it *Pharmacy Benefits Reinvented*.

Addressing What's on Your Mind

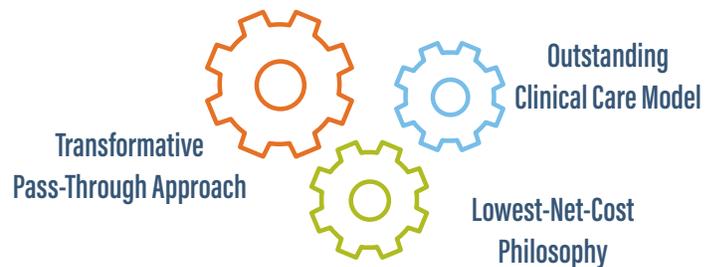
Prescription affordability is a top issue in health care. And it's a valid concern, especially when you consider:

-  ▶ Rx spending is expected to grow 5.7% annually ¹
-  ▶ 1 in 4 people suffering from chronic conditions find it difficult to afford their medication ²

Getting More from Your Pharmacy Benefit Management

We're committed to making prescriptions more affordable for you and your members. That's why we work hard every day to take the unnecessary costs out of pharmacy benefits. To that end, we've reinvented pharmacy benefit management to work smarter to deliver real savings and improve health.

Our modern, alternative solution leverages a powerful PBM engine built on a transformative pass-through approach, lowest-net-cost philosophy and outstanding clinical care model.



With this engine in place, ordinary PBM tools such as utilization management, formulary and networks perform at a higher level to improve health more effectively and generate even more savings.

Transformative Pass-Through Approach

- ▶ Receive 100% of all discounts and rebates that we secure on your behalf
- ▶ Get unrestricted visibility down to the claim level for better tracking and monitoring
- ▶ Experience lower drug trend, decreased PMPM expenses and reduced costs

Lowest-Net-Cost Philosophy

- ▶ Get a high performance drug mix (i.e. low cost generics, less expensive brands) that consistently delivers the lowest net cost and reduces PMPM expenses
- ▶ Achieve substantial rebates without paying more with our low AWP starting point

Outstanding Clinical Care Model

- ▶ Receive real-time, personalized support for members via the latest in multi-channel engagement
- ▶ Get best-in-class care with our use of evidence-based guidelines combined with our ability to leverage pharmacist and prescriber relationships to deliver meaningful interventions
- ▶ Experience improved outcomes with robust member support to promote adherence and close gaps in care

Controlling More of Your Spend

With specialty pharmacy's skyrocketing growth, it's a bigger slice of drug spend – often up to 55%.³ The good news is that we apply our same passion for affordability and commitment to transparency to specialty. So we can help you better manage your spend.

Our full-service specialty pharmacy, Lumicera Health Services, a subsidiary of Navitus, combines high-touch care and clinical support with a stringent cost management model. Our pharmacists and clinical experts provide a personalized approach to care, guiding members every step of the way to improve health and quality of life. Our unique acquisition cost-plus pricing model combined with first-in, first-out (FIFO) methodology, works to keep costs in check.

Reducing Your Costs

In working with Navitus, many of our first-year clients save anywhere from 20-30%.⁴ But the savings doesn't end there. Our clients experience savings throughout the life of the contract and beyond. Over the past five years, we've consistently kept PMPM costs low, providing an average savings of 14%.⁴

Getting Started

Don't wait. Start experiencing *Pharmacy Benefits Reinvented* today! Simply visit our website at www.navitus.com or email us at sales@navitus.com.

¹ The 2020 Economic Report on U.S. Pharmacies and Pharmacy Benefit Managers, The Drug Channels Institute, March 2020, p.288.

² Kaiser Family Foundation Health Tracking Poll (conducted Sept 14 – 20, 2016).

³ Outlook for Specialty Pharmacy, Drug Channels 2016. Navitus Health Solutions, internal data analysis, 2018.

⁴ Navitus 2019 Drug Trend Report.